



## 2010 SCORE Plus Program Sponsored by El Paso Electric

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### MEMORANDUM OF UNDERSTANDING

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Electric customers in New Mexico are feeling the pinch of high energy costs now more than ever. El Paso Electric is committed to providing assistance to its customers so that they can better manage their rising energy costs. El Paso Electric is proud to offer the SCORE Plus<sup>SM</sup> Program, aimed at improving the energy efficiency of school, local government, and business facilities located within its New Mexico service territory. El Paso Electric has contracted with CLEARResult Consulting, Inc. (CLEARResult) to sponsor, promote, and administer the Program.

\_\_\_\_\_, (herein referred to as "Program Participant") recognizes that it is a willing participant of this **no cost** program designed to help reduce energy bills for its facilities, freeing up operating dollars for other needs AND improving the comfort and usability of these facilities. This Memorandum of Understanding reflects the **voluntary collaborative effort** between the organization and the SCORE Plus Program and details the commitments of each party in order to improve energy efficiency in your facilities. *The Program agrees to provide these services at no cost to the Participant with the understanding that the Participant will exert its best efforts to complete the applicable steps below and implement cost-effective energy efficiency recommendations. Projects being submitted to the 2010 SCORE Plus Program must be completed by November 30, 2010 to allow time for post-installation inspections to occur before the end of the calendar year.*

#### Description of Commitments

The SCORE Plus Program will assist the Participant to identify cost effective energy efficiency improvements that can help make facilities less costly to operate and more comfortable to use. To achieve potential energy savings and facility improvements, the SCORE Plus Program and Participant have agreed to work together to complete some or all of the following tasks according to the specific needs identified for your organization:

- Identify and assess energy efficiency measures,
- Develop and adhere to an Energy Master Plan that outlines administrative and financial decision-making criteria for energy efficiency improvements, installation of energy efficiency measures, and maintenance and operation procedures in order to succeed in implementing a cost-effective energy program in a timely manner,
- Implement energy efficient operations and maintenance practices and procedures identified during walk-through energy assessments of specific facility(s),
- Locate funding sources to enable the Participant to complete capital projects,
- Use utility incentives to buy-down the capital cost of energy efficient systems.

#### Principles of Agreement

Specific responsibilities of the Participant and the SCORE Plus Program in this agreement are listed below.

- Participant will select two (2) contact persons to work with the SCORE Plus Program throughout the term of this agreement, including a representative from both the Facilities/Energy Management Department and the Finance/Business Department.
- If the Program elects to provide energy performance benchmarking of Participant's existing facilities, then the Participant agrees to provide the needed energy usage and building information required to complete this



analysis. The SCORE Plus Program will then develop a benchmarking report for the Participant illustrating the energy usage for the specified facilities.

- If the Program elects to provide assistance with development of an Energy Master Plan, Participant agrees to attend a facilitated workshop in order to help develop this document and process. Participant will strive to finalize any draft Energy Master Plans that are provided by the Program and will ask that senior management to endorse and approve this plan.
- The SCORE Plus Program will pay to Participant monetary incentives, as discussed in Program materials, for eligible energy efficiency savings achieved by projects that are completed no later than November 30, 2010.
- Participant will make its best effort to complete and submit relevant Project Application Forms, including necessary supporting documentation for each project, in a timely manner. Please note that the Project Application process is required in order to reserve financial incentives for your projects.
- The Participant will not seek to participate in the EPESaver™ efficiency programs sponsored by El Paso Electric for the specific facilities and projects identified under the SCORE Plus Program.
- Participant will allow the SCORE Plus Program to use Participant's name to promote participation in the Program to entities such as potential Program Participants, utilities, federal, state, or local entities, and the general public.

#### Acceptance of Agreement

By endorsing below, your organization accepts this agreement with the SCORE Plus Program, sponsored by El Paso Electric. This agreement should be signed by your organization's facilities/maintenance director, superintendent, dean, city manager, county judge, or similar and is valid for the length of the 2010 program year. For your convenience, your organization's participation in the SCORE Plus Program may continue from year to year via an addendum to this Memorandum of Understanding.

#### Participant

Signature: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Date: \_\_\_\_\_

#### CLEARResult Consulting, Inc.

Signature: \_\_\_\_\_

John Ashe

Program Manager

CLEARResult Consulting, Inc.

4301 Westbank Dr, Bldg A-Suite 250

Austin, TX 78746

Date: \_\_\_\_\_

Please identify one (1) individual from the Facilities/Energy Management Department and one (1) individual from the Business/Finance Department who will be the *main points of contact* while working with the SCORE Plus Program.

**Facilities/Energy Management Point of Contact:**

Name (Mr./Ms./Dr.): \_\_\_\_\_ Title: \_\_\_\_\_  
Organization: \_\_\_\_\_ Phone: \_\_\_\_\_  
Address: \_\_\_\_\_ Fax: \_\_\_\_\_  
\_\_\_\_\_ E-Mail: \_\_\_\_\_

**Business/Finance Point of Contact:**

Name (Mr./Ms./Dr.): \_\_\_\_\_ Title: \_\_\_\_\_  
Organization: \_\_\_\_\_ Phone: \_\_\_\_\_  
Address: \_\_\_\_\_ Fax: \_\_\_\_\_  
\_\_\_\_\_ E-Mail: \_\_\_\_\_

Please sign and mail or fax to:

CLEAResult Consulting  
Attn: Ross Oakley  
4301 Westbank Dr, Bldg A-Suite 250  
Austin, TX 78746  
Fax: (866) 379-5583

The SCORE Plus<sup>SM</sup> Program is provided by El Paso Electric as part of the company's commitment to reduce energy consumption and demand. CLEAResult Consulting, Inc. implements the SCORE Plus Program as an independent contractor. Revision date: July 16, 2010.