

DISTRICT	Gadsden Independent School District		September 25, 2020	
Project:	RFP for LOBBYING SERVICES		RFP # 20-21-55	
Weighting:	Technical	70%	Price	30%
Offerors	BALZANO GOVERNMENT RELATIONS		BALZANO GOVERNMENT RELATIONS	
Rater #1			Price Information	
Technical Proposal	50.00		Lobbying Services	
Price	30.00		Premium Package Subscription	
Subtotal	80.00		\$60,000.00	
Rater #2			Convid-19 Discount Waiver	
Technical Proposal	50.00		New Client Waiver	
Price	30.00		-\$20,000.00	
Subtotal	80.00		-\$5,000.00	
Rater #3			Breaking Down of Cost & Value	
Technical Proposal	60.00		Total Year Cost	
Price	30.00		\$35,000.00	
Subtotal	90.00		Total Monthly Cost	
Rater #4			\$2,191.16	
Technical Proposal			Total Hourly Cost	
Price			\$3.99	
Subtotal	0.00		Hourly Rate	
Rater #5			\$150.00	
Technical Proposal			Points for price is figured by dividing the low price by the cost proposal price and multiplying by 30. So the lowest price receives 30 points.	
Price				
Subtotal	0.00		Hourly rate is without GRT	
Total for Tech Prop	160.00			
Tot for Tech & Price	250.00			
Final Rank	1			