

Purchasing Agent: GEORGINA GALVAN		Department: Technology Department				Phone Number: 575-882-6252	
RFP: 20-21-56		Advertising Date: January 22, 2021				Opening Date: February 19, 2021	
Description: E-Rate WAN Leased Line Network					Time: 2:00 PM		
Weighting	Proposal	50		Price	50	Total	100
Witness:							
<b>Offerors</b>	<b>CONTERRA 5 YRS</b>	<b>CONTERRA 8 YRS</b>	<b>FATPIPE 5 YRS</b>	<b>FATPIPE 8 YRS</b>	<b>SACRED WINDS 5 YRS</b>	<b>WANRack 5 YRS</b>	<b>WANRack 8 YRS</b>
Price	2,698.00	1,998.00	9,112.00	8,900.80	1,000.00	3,024.00	2,640.00
Lowest price	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Lowest Price/Price	0.370644922	0.500500501	0.109745391	0.112349452	1	0.330687831	0.378787879
# X 50	18.53224611	25.02502503	5.487269535	5.617472587	50	16.53439153	18.93939394
<b>Offerors</b>	<b>CONTERRA 5 YRS</b>	<b>CONTERRA 8 YRS</b>	<b>FATPIPE 5 YRS</b>	<b>FATPIPE 8 YRS</b>	<b>SACRED WINDS 5 YRS</b>	<b>WANRack 5 YRS</b>	<b>WANRack 8 YRS</b>
<b>Rater #1</b>							
Technical Proposal	47.00	47.00	9.00	9.00	48.00	45.00	45.00
Price	18.53	25.03	5.49	5.62	50.00	16.53	18.94
Subtotal	65.53	72.03	14.49	14.62	98.00	61.53	63.94
<b>Rater #2</b>							
Technical Proposal	50.00	50.00	38.00	38.00	41.00	50.00	50.00
Price	18.53	25.03	5.49	5.62	50.00	16.53	18.94
Subtotal	68.53	75.03	43.49	43.62	91.00	66.53	68.94
<b>Rater #3</b>							
Technical Proposal	48.00	48.00	21.00	21.00	36.00	37.00	37.00
Price	18.53	25.03	5.49	5.62	50.00	16.53	18.94
Subtotal	66.53	73.03	26.49	26.62	86.00	53.53	55.94
<b>Total for Tech Proposal</b>	<b>145.00</b>	<b>145.00</b>	<b>68.00</b>	<b>68.00</b>	<b>125.00</b>	<b>132.00</b>	<b>132.00</b>
<b>Total for Tech &amp; Price</b>	<b>200.59</b>	<b>220.09</b>	<b>84.47</b>	<b>84.86</b>	<b>275.00</b>	<b>181.59</b>	<b>188.82</b>
<b>Final Rank</b>	<b>2</b>	<b>2</b>	<b>4</b>	<b>4</b>	<b>1</b>	<b>3</b>	<b>3</b>
*** Conterra - Purchase all sites now @10 GB, 8 year term, for \$1,798.00							
*** FatPipe - GAC 5 YRS \$10,801.00 monthly/GAC 8 YRS \$10,589.80 monthly							
*** Sacred Wind Communication - Gadsden Administration (Host/HUB) No charge							
*** WANRack - Build the district private fiber network from scratch. With 50% guarantee renewal discount							